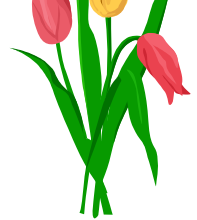




# Vendor Update

A Publication of the Maryland WIC Program  
Maryland Department of Health and Mental Hygiene, Family Health Administration  
April, 2003 Volume 3, Issue 2



## Formula Issues

Recently, there has been confusion, and a number of complaints from WIC participants and vendors, with regard to the Mead Johnson formulas. Enfamil w/Iron in concentrate and powder forms and Prosobee, in concentrate and powder forms, are the only formulas you currently need in your store to meet the minimum stock requirement of your vendor agreement. Mead Johnson recently introduced "Lipil" versions of both formulas, also in concentrate and powder forms as well as ready-to-use. These products are not required stock at this time, however many WIC participants are beginning to use them so you may get increasing numbers of requests for them. Both formulas, in appropriate forms, are available from your supplier.



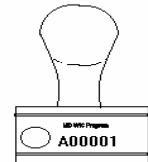
**Enfamil Lipil and Prosobee Lipil cannot be substituted for Enfamil and Prosobee when redeeming WIC checks.** You must provide whichever formula is specified on the check if you have it in stock. If you are a WIC combination grocery/pharmacy, you must provide any formula requested by a WIC participant within 48 hours (excluding weekends and holidays). Grocery vendors may obtain the correct product from their supplier or refer the participant to another vendor to make the purchase.

**Prosobee Ready-To-Use in the 1 quart can and Enfamil AR in the powder form are no longer available, and have been removed from our checks.** Any WIC participant who brings these checks to your store should be sent back to their local agency for check replacement. Prosobee Lipil Ready-To-Use in the 1 quart can and Enfamil AR in

products from your supplier please contact James A. Butler at 410-767-5258. Participant problems should be referred to your local WIC agency by using the appropriate form in your Vendor Manual.

## WIC Vendor Stamps

A number of WIC vendors have been submitting checks utilizing an outdated version of the WIC vendor stamp (which depicts the State Seal).



These stamps were replaced several years ago and should not be in use. If you are unable to locate the vendor stamps provided to your store, you will need to replace them at your expense. Stamps may be ordered from the Maryland Rubber Stamp Company at 410-342-9100. Ask for Brenda or Barbara. Additionally, please take care to clean your stamps when needed and refill the ink chamber so that your WIC vendor number is legible. **Checks submitted after April 30, 2003 stamped with the old stamp will be rejected by our bank.** If you have any questions, please contact JoAnn McGowen at 410-767-5251.

## Quarterly Price Lists

The Maryland WIC Program now utilizes Peer Group Averaging to monitor prices charged by vendors for WIC food items. Quarterly Price Lists no longer need to be submitted to the Program. However, the WIC Program may ask your store to submit a price list if it is deemed necessary to assist in monitoring prices. If you have any questions, please contact JoAnn McGowen at 410-767-5251.



the concentrate form are available products. If you have difficulty obtaining Mead Johnson

## Revised Vendor Manual

A Revised Maryland WIC Program Vendor Manual will be mailed to all authorized WIC vendors in May. Please be sure to replace your current version with the revised version, and take the time to review the revised pages. If you have questions about the manual or would like additional copies, please contact JoAnn McGowen at 410-767-5251.



## Cashier Training

All vendors are encouraged to take advantage of cashier training provided by WIC to acquaint new store personnel with WIC procedures. Registration is required for all attendees. Upcoming training dates follow. For additional information, please contact Frances McRae-Washington at 410-767-5433.



### Cashier Training

|               |                        |
|---------------|------------------------|
| May 5, 2003   | Carroll County         |
| May 14, 2003  | Queen Anne's County    |
| May 15, 2003  | Garrett County         |
|               | Prince George's County |
| May 21, 2003  | Wicomico County        |
| May 16, 2003  | Howard County          |
| May 29, 2003  | Charles County         |
| June 3, 2003  | Johns Hopkins WIC      |
| June 4, 2003  | Cecil County           |
| June 6, 2003  | Baltimore City         |
| June 9, 2003  | Frederick County       |
| June 11, 2003 | Montgomery County      |
| June 19, 2003 | Baltimore County       |
| June 25, 2003 | Allegany County        |

***For cashier training in Washington County please contact the Washington County WIC program at 301-791-3311.***

## Moving or Selling Your Store?

If you are moving or selling your store please notify the Maryland WIC Program at least 30 days in advance. **Selling your store does not transfer your WIC authorization!** The new owner must apply to the Maryland WIC Program for authorization. You are also required to return your WIC vendor stamps to the Maryland WIC Program. If you have questions, or plan to sell or relocate your store, please contact JoAnn McGowen at 410-767-5251.



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### Vendor Operations & Compliance Staff Directory

|                          |                |
|--------------------------|----------------|
| James A. Butler, Chief   | 410-767-5258   |
| JoAnn McGowen,           | 410-767-5251   |
| Frances McRae-Washington | 410-767-5433   |
| Stanley Parsons          | 410-767-5256   |
| WIC Toll Free Number     | 1-800-242-4WIC |

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## Vendor Feedback

We want to make your participation in the WIC Program a rewarding experience. **WE NEED YOU!** Your input is valued and strongly encouraged. If you have suggestions or comments, please feel free to contact James A. Butler at 410-767-5258.



**USDA prohibits discrimination in the administration of its programs.**